COPPORATE OUTLOOK Committed to serve the nation for a better tomorrow









田 Bank Asia

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Chairman's Message



I am delighted to announce that Bank Asia's **Corporate Outlook** has been published, which gives a summary of essential data on the bank's financial standing, sustainable banking operations and business success over several years. This booklet contains a wealth of information for our stakeholders, including investors and customers. Notably, our local and international correspondents can evaluate and examine our institution using the information provided in this publication. I hope the transparency and clarity offered by this initiative will undoubtedly contribute toward a deeper understanding of Bank Asia's trajectory and standing within the financial landscape.

ROMO ROUF CHOWDHURY

Chairman Bank Asia Limited

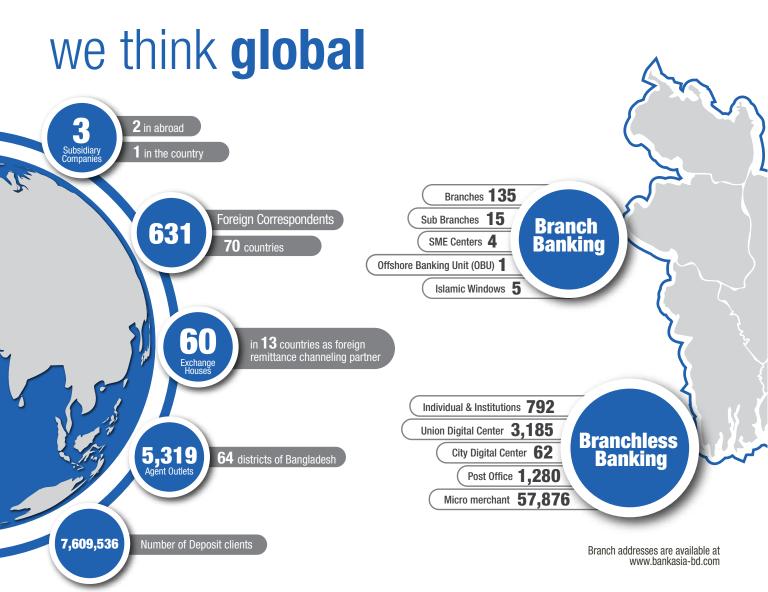
President and Managing Director's Message

Every Year Bank Asia produces **Corporate Outlook** to present key business and financial performance information in a captivating manner. This report serves as a valuable resource, offering our valued stakeholders a swift and insightful overview of our organization's standing within the industry. From this report, we ensure that our stakeholders can readily grasp the breadth of our accomplishments and the trajectory we are charting for the future.

This report is a testament to our commitment to transparency and effective communication. We believe that by presenting our progress and aspirations, we empower our stakeholders to make informed decisions, foster trust, and join us in celebrating our shared successes.

SHAFIUZZAMAN

President and Managing Director (CC) Bank Asia Limited



















Bank Profile C

Bank Asia commenced operation on November 27, 1999 by a group of successful entrepreneurs of Bangladesh with the basic objective of bringing high quality service in the banking sector and actively participating in the growth and expansion of the national economy.

Bank Asia is the only bank in Bangladesh to acquire the Bangladesh operation of two foreign banks namely Muslim Commercial Bank of Pakistan and Bank of Nova Scotia of Canada. Our purpose has always been to foster industrial, commercial and financial ties between Bangladesh and foreign countries by trade initiatives and business ventures.

Thanks to its unremitting efforts and 22 years of experience, Bank Asia today proudly stands among the top rated banks of Bangladesh with an extensive network of business outlets comprising of conventional banking branches, islamic windows, off-shore banking unit, brokerage branches, agricultural branches, SME centers and agent outlets. It has the firm commitment to provide all modern and value added banking services in keeping with the very best standard in globalized world.

wision

- To have a poverty free Bangladesh in course of a generation in the new millennium, reflecting the national dream
- To build a society where human dignity and human rights receive the highest consideration along with reduction of poverty



- To assist in bringing high quality service to our customers and to participate in the growth and expansion of our national economy
 - To set high standards of integrity and bring total satisfaction to our clients, shareholders and employees
 - To become the most sought after Bank in the country, rendering technology driven innovative services by our dedicated team of professionals



- Place customer interest and satisfaction as first priority and provide customized banking products and services
- Value addition to the stakeholders through attaining excellence in banking operation
- Maintain high ethical standard and transparency in dealings
- Be a compliant institution through adhering to all regulatory requirements
- Contribute significantly for the betterment of society
- Ensure higher degree of motivation and dignified working environment for our human capital and respect optimal work-life balance
- Committed to protect the environment and go green

board of directors

Mr. Romo Rouf Chowdhury Chairman

Mr. Mohd. Safwan Choudhury Vice Chairman

Ms. Zakia Rouf Chowdhury Director

Mr. Rumee A Hossain Director

Ms. Hosneara Sinha Director

Ms. Romana Rouf Chowdhury Director

Mr. Dilwar H Choudhury Independent Director

Mr. Enam Chowdhury Director

Mr. Helal Ahmed Chowdhury Independent Director

Mr. Ashraful Haq Chowdhury Independent Director

Mr. Nafees Khundker Director

Ms. Farhana Haq Director

Mr. M. A. Baqui Khalily Independent Director

Mr. Md. Abul Quasem Independent Director

Mr. Shafiuzzaman President & Managing Director (CC)

senior management team

Mr. Shafiuzzaman President & Managing Director (CC) Mr. ANM Mahfuz AMD & Chief Business Officer



Mr. Md. Sazzad Hossain
DMD & Chief Operating Officer
Mr. Mohammad Ziaul Hasan Molla
DMD, Channel Banking & CAMLCO
Mr. S. M. Iqbal Hossain
DMD, Head of International Business,
Islamic Banking

Mr. Alamgir Hossain
DMD, Head of Corporate & Large Loan
Mr. Arequl Arefeen

SEVP & Head of Group Treasury

Mr. S.M. Anisuzzaman

SEVP & Company Secretary

Mr. Hossain Ahmed

SEVP & Chief Information Officer

Ms. Alkona Kabir Choudhuri

SEVP & Chief Human Resource Officer

Mr. Mohammad Rashidul Kabir Rajib SVP & Chief Risk Officer

Mr. Mohammad Ibrahim Khalil FCA

SVP & Chief Financial Officer

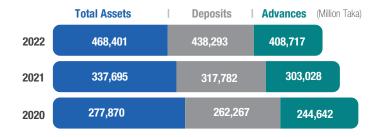
Mr. Mohammad Ataur Rahman

FVP, MD's Secretariat

financial highlights

			Million Taka			Million USD
	30-Jun-23	2022	2021	30-Jun-23	2022	2021
Total Assets	466,356	468,401	438,293	4,338	4,357	4,077
Deposits	358,199	337,695	317,782	3,332	3,141	2,956
Loans & Advances	258,323	277,870	262,267	2,403	2,585	2,440
Import	104,559	210,588	225,789	973	1,959	2,100
Export	79,164	171,275	141,496	736	1,593	1,316
Remittance (Inward)	48,976	132,243	128,441	456	1,230	1,195
Operating Profit	5,916	10,695	9,193	55	99	86
ROE	11.94%	10.88%	9.89%	11.94%	10.88%	9.89%
ROA	0.75%	0.67%	0.64%	0.75%	0.67%	0.64%
EPS (Tk.)	2.86	2.61	2.32	2.86	2.61	2.32
Yield on Advance	8.13%	7.37%	7.61%	8.13%	7.37%	7.61%
Cost of Deposit	4.22%	4.10%	3.94%	4.22%	4.10%	3.94%
Cost of Fund	7.67%	6.70%	6.03%	7.67%	6.70%	6.03%
Cost of Operation	3.28%	2.60%	2.09%	3.28%	2.60%	2.09%
Spread	3.91%	3.27%	3.67%	3.91%	3.27%	3.67%
Net Interest Margin	3.50%	2.87%	2.67%	3.50%	2.87%	2.67%
Burden Ratio	0.62%	0.21%	0.21%	0.62%	0.21%	0.21%
CRAR (Capital to Risk Weighted Asset Ratio) BASEL-III	16.74%	17.70%	15.72%	16.74%	17.70%	15.72%

Exchange rate used 1 USD equivalent to Tk. 107.50



everywhere **Bank Asia**



Banking

Branchless

Agent outlet 5,319

Individual & Institutions 792

Union Digital Center 3,185

City Digital Center **62**

Post Office **1,280**

Micro merchant **57,816**

ATM Booth (own) 123

ATM (shared) **13,862**

Collection Booth 9

Branch Banking

Branches **131**

Sub branches 15

SME Centers 4

SME/Agri branches 4

Islamic windows 5

Off shore Banking Unit (OBU)

Subsidiary Companies 3

Customer authentication for transactions at an Agent Outlet of Bank Asia

International Relationship

Foreign Correspondent Bank

91 Number of Nostro account

Foreign banks having credit line

Number of Exchange Houses



portfolio mix June 30, 2023

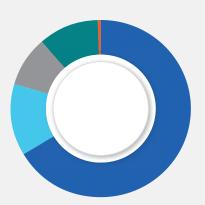








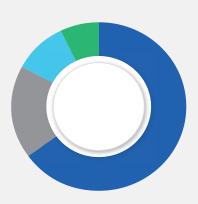




Deposit Mix

(Tk. 358,199 million)

- Retail **66%**
- Corporate 13%
- Islamic 9%
- Agent Banking 11%
- OBU **0.3%**



Loan Portfolio

(Tk. 258,323 million)

- Corporate Banking 66%
- SME & Agri 17%
- Retail Banking 11%
- Islamic Banking **6%**

shareholders' information

shareholders' equity

June 30, 2023

amount in million

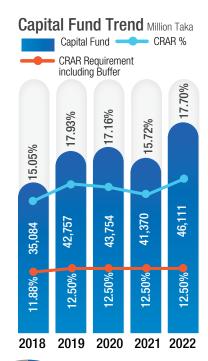
Particulars	BDT	USD
Paid-up capital	11,659	108.46
Statutory reserve	11,750	109.30
Revaluation reserve	2,146	19.96
General reserve	8	0.08
Retained earnings	4,687	43.60
Total shareholders' equity	30,250	281.40

Exchange rate used 1 USD equivalent to Tk. 107.50

shareholding structure

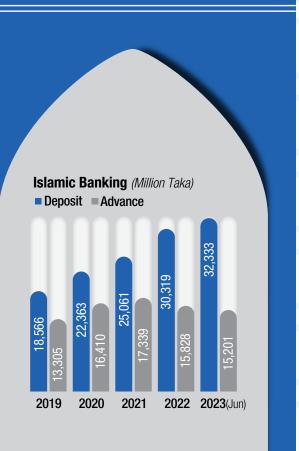
June 30, 2023

Description	Number of shareholders
Sponsors & Directors	26
General Public	6,879
Foreign Investors	1
Institutions	258
Total	7,164





islamic banking?





Bank Asia Islamic Banking

Purity is Your Dividend Since 2008

Distinct
Investment
facilities

Pioneer in Window based Islamic Banking service provider

Started under **Agent Banking** framework from 2017

Distinguished
Shariah
Supervisory
Committee

Providing Hajj
Pre-registration
and
Registration
services

Separate
Accounting
& Fund
Management
system

i-HIKMAH

Separate core banking (Islamic) software Shariah compliant **Deposit products**

Smart Junior Saver Bank's Core School banking product

One of the best Shariah Compliant operator of the country

Available at all Branches & Agent outlets through online

First ever in Bangladesh ISR based unique profit distribution system

foreign trade in **Bangladesh**



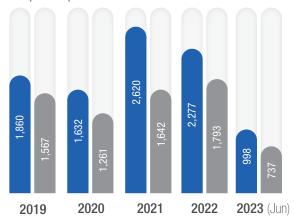
ni Banqladesh Export
USD 28,248 Million

Import
USD 36,436 Million

Bank Asia's

Import and Export *Million USD*

■ Import ■ Export



Major imported Items

Major exported Items

Capital Machinery
Industrial Raw Materials
Textile Fabrics and Accessories
Electrical and Electronics goods
Crude Palm Oil/Petroleum/Furnace
Oil/Mineral fuels
Raw Sugar

Food and Food grains

Chemicals
Raw Cotton

Fertilizer

Iron and Steel

Paper Pulp

Plastics and Rubber articles

Ready Made Garments and Knitwear's Home Textiles

Raw Jute/Jute Yarn/Jute Goods
Frozen Foods/Fish and Shrimps
Leather and Leather Goods
Agro based/Agricultural Products
Light Engineering Industries
Ceramic Table wares
Software and ICT products
Beverage Items
Plastic and Plastic Products
Bicycle

major foreign correspondents

- ABN Amro Bank N.V., Netherlands
- Abu Dhabi Commercial Bank, UAE
- Abu Dhabi Islamic Bank, UAE
- Aktif Yatirim Bankasi A.S., Istanbul, Turkey
- AO Raiffeisenbank, Russia
- 6 Asian Development Bank (ADB),
- Australia and New Zealand Banking Group Ltd., Australia.
- 8 Axis Bank Limited, India
- BACB, London
- 10 Banca Monte Dei Paschi Di Siena S.P.A., Italy
- Banca UBAE Spa, Italy
- Banco De Sabadell, S.A., Spain
- Banco Santander S.A., Spain
- Bank Alfalah Ltd., Karachi, Pakistan
- Bank Muscat SAOG. Oman
- Bank of America, N.A., USA
- Bank of China, China
- Bank of Communications, Co. Ltd., China
- Bankia S.A., Spain
- BANKINTER, S.A., Spain
- Banque Cantonale de Geneve, Switzerland
- Banque Cantonale Vodouse, Switzerland
- Belfius Bank SA/NV. Belgium
- Bhutan National Bank Ltd., Bhutan
- BNP Paribas. France/Belgium
- Byblos Bank, Belgium
- Caisse Centrale Desiardins, Canada
- Caixabank, S.A., Spain
- China Construction Bank Corporation, China
- China Merchants Bank, China
- Citibank N.A., USA
- Commerzbank AG, Germany

- Commonwealth Bank Of Australia Sydney, Australia
- Credit Agricole Italia S.P.A., Italy
- Credit Europe Bank N.V., Netherlands
- Credit Europe Bank N.V., Netherlands
- Credit Suisse, Switzerland
- Danske Bank A/S, Denmark
- DBS Bank Ltd., Singapore
 - Deutsche Bank AG, Germany
- Doha Bank, Qatar
- DZ Bank AG. Germany
- Emirates NBD Bank, UAE
- EXIM Bank Mumbai, India
- First Abu Dhabi Bank PJSC. UAE Habib American Bank, USA
- Habib Bank AG Zurich.
- Habib Bank Limited, Pakistan
- HDFC Bank Limited, India
- HELABA, Germany
- 51 HSBC, UK
- ICICI Bank Limited, India
- Indusind Bank Ltd., India
- International Finance Corporation (IFC), USA.
- 55 Intesa Sanpaolo Spa. Italy
- JPMorgan Chase Bank, N.A., USA
- Kasikornbank Public Company Limited, Thailand 57
- KBC Bank NV. Belgium
- KEB Hana Bank, Korea, Republic of
- Landesbank Baden-Wuerttemberg (LBBW), Germant
- 61 Landesbank SAAR, Germany
- Mashreg Bank Psc, United Arab Emirates
- 63 MCB Bank Limited, Pakistan
- Mizuho Bank, Ltd., Japan

- MUFG Bank, Japan
- Nabil Bank Ltd., Nepal
- National Bank of Ras-Al-Khaimah, The, UAE.
- Nordea Bank Denmark A/S. Denmark
- ODDO-BHF, Germany.
- Qatar National Bank (Q.P.S.C), Qatar
- Rabo Bank, Netherlands,
- RHB Bank Berhad, Malaysia
- Riyad Bank Ltd., Saudi Arabia
- Riyadh Bank, Saudi Arabia (KSA)
- Shanghai Pudong Development Bank, China
- Shinhan Bank, Korea, Republic of
- Skandinaviska Enskilda Banken, Norway
- Standard Chartered Bank, USA
- State Bank of India, India
- Sumitomo Mitsui Banking Corporation, Japan.
- Swedbank, Sweden.
- SYDBank A/S, Denmark
- The Bank of New York Mellon, USA
- Toronto-Dominion Bank, The, Canada
- Turkiye Halk Bankasi A.S., Istanbul, Turkiye
- Turkive Vakiflar Bankasi T.A.O., Turkive
- U.B.A.F. Union De Banques Arabes Et Françaises Tokyo Branch, Japan.
- UBI Banca S.P.A., Italy,
- UBL (Switzerland) AG, Switzerland.
- UBS Switzerland AG. Switzerland.
- Unicredit S.P.A., Italy,
- Vakif Katilim Bankasi A.S., Istanbul, Turkey
- Wells Fargo Bank, N.A., USA.
- Woori Bank, Seoul, Korea
- Yes Bank Ltd., India
- Zurich Kantonalbank, Switzerland

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Mynul Ahsan

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inward remittance e

Bank Asia is working in cross-border remittance arena since 2003 to serve Bangladeshi expatriate community working and living in all over the world except Kingdom of Saudi Arabia, the top remittance hub, where bank do not has any direct agreement. In the 1st half of 2023, Bank Asia on-boarded 8 (eight) new renowned exchange houses, including one from Kingdom of Saudi Arabia (KSA), into its cross-border remittance portfolio.

Unlikely during the period Bank Asia bring Tk. 50,550 million remittances though 60 overseas partner exchange houses compare to the immediate past year Tk. 68,650 million and disburse the same through 6,000+ distribution network and serve 645,020 customers. During the same period bank serve 164,550 freelancer customers and bring Tk. 6,606 million into the country.

International Country Coverage

- Europe **20**
- North & Latin America 11
- Asia Pacific & Middle East 29

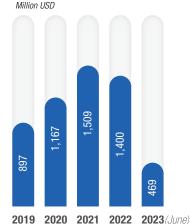
BA Express USA Inc.

\$22.55 million

BA Exchange UK

£8.08 million

Inward Remittance



Jan-June.2023

Received remittance

rom **195**+ countries

through **60** Excha

645,020

beneficiaries

Tk. **50,550** million inward remittance

Distribution Channels

5,319 agent outlets

8,500 DP0s

Serve 164,550 Freelancers and collected Tk. 6,803 million through Payoneer for making IT & IT related services export easier for young generation.

sustainability report

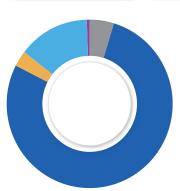
(Under GRI-Framework)

Sustainability in Bank Asia means

- Good governance and commitment to stakeholders
- Environmental sustainability and green banking
- Economic sustainability
- Sustainable human capital
- Building the community







total community investment

(Tk.278 million) June 30, 2023

- Education | 5%
- Health | 78%
- Disaster Management | 3%
- Environment | 14%
- Others | **0.30%**

sustainable banking initiatives **key highlights**

June 30, 2023

64,026

Farmers and rural people benefited financially through our agricultural/ rural credit 4,318,306

Unbanked villagers come under Bank Asia's banking service network through Financial Inclusion & Financial Literacy program for poverty alleviation

7,786

Man-hours of training for development of our human capital 74%

Cash transactions done through ATM

3.08 Million

Transactions of worth Tk. 31,537 million done through Bank Asia's Internet Banking & SMART App

5,319

Agent outlets for expanding Agent banking covered 64 districts in most geographically dispersed poor segments 40,463

Number of borrowers received Tk. 18,262 million as sustainable finance

Awareness creation

through Sustainability Reporting over the years

Bank Asia always strives for building awareness among the people as a whole. Since 2012, Bank Asia publishes Sustainability Report focusing on different contemporary issues for awareness.

2012 | Create Ripple Effect by doing responsible business

2013 | Start from Zero to infinity to start with new dimension

2014 | Prevent Water Pollution by saving our rivers & coastal belt

2015 | Limit Ozone Layer depletion by reduce ozone depleting subtances

2016 | Destructive effect of Plastic Soup on ocean

2017 | Electronic wastage or **E-Wastage**; fastest destructive one for growing planet

2018 | Build awareness about Electromagnetic Radiation

2019 | Improper management of Medical Wastage

2020 | Disposal of hazardous Chemical Substances

2021 | Cutting carbon to put reign on Temperature Rising

2022 | To breathe easy tomorrow, let's fight Air Pollution

brief performance

economic environmental and social

Economic responsibility

70,750 No. of loan account 6,987,232 Deposit customer account 6,274,380 Savings customer account

Shareholders' responsibility

3,046 million Tk. Profit after tax
28,640 million Tk. Shareholders' fund
20.50 Tk. Share price

Social responsibility

+12% Staff strength

+30% Benefits and emoluments

Environmental responsibility

12,308,733 kwh, Electricity consumed

46,666 Itrs, 0il

118,836 m3, CNG, Fuel consumed **3,916,615** km, Local business travel

84,754 reams, Paper used

sustainable human capital

65%

of staff members are aged below 40 years, which signifies that Bank Asia is in young, dynamic and capable hands

age distribution

June 30, 2023

Male	Female	Total	%
159	76	235	8%
1,318	305	1,623	57%
661	192	853	30%
141	11	152	5%
4		4	0.14%
2,283	584	2,867	100%
80%	20%	100%	-
	159 1,318 661 141 4 2,283	159 76 1,318 305 661 192 141 11 4 2,283 584	159 76 235 1,318 305 1,623 661 192 853 141 11 152 4 4 2,283 584 2,867

talent management

	30-Jı	30-Jun-2023		2022		2021	
Employees	Number	Training hours	Number	Training hours	Number	Training hours	
Male	819	7,400	1,744	47,244	4,143	34,848	
Female	72	2,386	338	9,612	972	7,968	



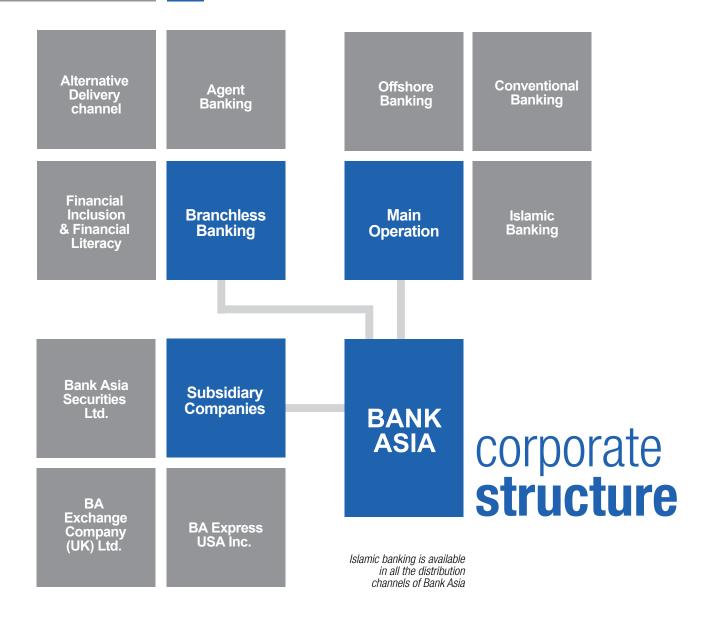


sustainable human capital balance sheet including human capital

abridged for banking operation

Million Taka

	31-Dec-22	31-Dec-21
Assets		
Total Asset (Conventional)	468,401	438,293
Human Asset (Individuals' value)	35,754	23,037
Value of investments	17	6
Total Asset including Human Asset	504,172	461,330
Capital & liabilities		
Total Liabilities (Conventional)	468,401	438,293
Human Capital	35,771	23,037
Total Capital & Liabilities including Human capital	504,172	461,330



awards & accolades 2022





SAFA (South Asian Federation of Accountants) awarded

- Gold Award for Private Sector Banks
- Gold Award for Corporate Governance
- Gold Award for Integrated Reporting
- Overall Excellence Award in Corporate Reporting among the SAARC countries

ICAB (Institute of Chartered Accountants of Bangladesh)

- Overall Winner for the year 2021
- 1st position under Corporate Governance Disclosures category
- 1st position under Private Sector Banks category
- 1st prize under Integrated Reporting Category

NCSR (National Centre for Sustainability Reporting) & ICSP (Institute of Certified Sustainability Practitioners) in Indonesia granted

 'Gold Rank' in Asia Sustainability Reporting Rating 2022 by NCSR and ICSP for Sustainability Report 2021



Mr. Rumee A Hossain, Chairman, Executive Committee of the Board of Bank Asia and Mr. Mohammad Ibrahim Khalil FCA, CFO of the bank, received the gold award for Annual Integrated Report 2021 by SAFA

Sstrengths S

- Maintained a strong capital base; one of the highest CRAR in the banking industry
- Stable entity (credit) rating
- Brand image validated by reception of National & International awards
- Pioneer in ensuring financial inclusion
- Dynamic and experienced leadership
- Young, competent & dedicated human resources
- Own core banking solution; customization and scaling through our associate software development company
- Strong presence in international trade including off shore banking unit
- Nationwide coverage through robust distribution channel
- Above 7 million customers under Bank Asia's coverage
- Extensive foreign correspondents relationship worldwide
- Wide-ranging distribution channel and network with exchange houses to attract foreign remittance



Why Bank Asia

Local expertise

Comprehensive and long-standing knowledge of culture, markets and regulatory framework of Bangladesh. Strong business and institutional ties.

Focus on trade finance

Trade finance is Bank Asia's single most important line of business.

Strong record in servicing international trade.

Renowned competence in takling and managing country, credit and financial risks.

Professional assistance

From a network of expert advisors based in key locations across Bangladesh.

Creative product and service development

Provide technology driven modern products & services as per customer demand.

ranking

World rank | 1,699 Country rank | 15

Rated by Bankers Almanac

credit rating

Rating	2023	2022
Long term	AA1	AA1
Short term	ST1	ST1

Rated by Credit Rating Agency of Bangladesh Ltd. (CRAB) and will remain valid up to June 2024

products **services**

RETAIL BANKING PRODUCTS

Retail Deposits Product
Low Cost/No Cost Deposit Accounts
Term Deposit (s)
Scheme Deposit (s)
Retail Loan Product

Consumer Finance Credit Card Islamic Credit Card

ISLAMIC BANKING PRODUCTS

Deposit Products Investment Products

MICRO, SMALL, MEDIUM AND AGRICULTURE BANKING PRODUCTS

Deposits Product

Micro & Small Enterprise Finance Medium Enterprise Finance

Funded Products Non Funded Products Agriculture Finance

CORPORATE BANKING

Cash Management Products Funded Products Non Funded Products Structured Financing Services

OFF-SHORE BANKING UNIT (OBU) Products

AGENT BANKING
Products & Services

TREASURY PRODUCTS & SERVICES

Money Market, Fixed Income, & Capital Market Services Foreign Exchange Services

CAPITAL MARKET SERVICES





Unveiling New Face of







Sound Corporate Governance is fundamental to the gaining of stakeholders' trust. By following this mantra, Bank Asia constantly endeavors to render its business management more transparent, Corporate Governance more stable, operations of the Board of Directors (BoD) more efficient. The key features of Bank Asia's Corporate Governance practices are:

- All of the Board members are non-executive director except Managing Director
- Adequate representation of independent directors
- Bank Asia's Board of Directors comprises of members who have wide knowledge and experience in the field of finance, accounting, economics, management, marketing and business administration
- Strong representation of women in the Board
- Adherence to industry-leading standards of Corporate Governance including principles that ensure Bank's strategic goals
 are aligned with managing environmental and social impacts to deliver long-term sustainable growth to stakeholders

During 2022, Bank Asia spent Tk. **237 million** in CSR



Bank Asia donated fund to Prime Minister's Ashrayan Project-2